

Stillwater Chamber of Commerce Economic Development Metrics

Drivers	Measures	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Totals Y-T-D
Business Retention and Expansion	Business Retention and Expansion visits	3				3
	Businesses assisted	36				36
	Businesses expansion announcements/Expansion Project Wins	0				0
	Local Site Visits	0				0
	New jobs announced (full time, part-time)	0				0
	Average wage of new jobs announced	0				\$ -
	Capital investments announced	0				0
	Incentives awarded	0				0
	Training programs provided	0				0
	"Buy Local" campaigns	1				1
Business Attraction and Marketing	Requests for proposals	27				27
	Proposals submitted	17				17
	Cumulative active prospects	20				20
	Non-local prospect visits	6				6
	New business announcements/New Project Wins	0				0
	Jobs announced	0				0
	Wages/salaries of jobs announced (average)	0				0
	Capital investment announced	0				0
	Incentives awarded (projects)	0				0
	Targeted marketing projects	0				0
Real Estate (Industrial/Commercial) Inventory	Heavy Industrial Buildings (Number)	1				1
	Heavy Industrial Buildings (SF)	309,600				309,600
	Heavy Industrial Sites (Number)	4				4
	Heavy Industrial Sites (Acres)	1,020.77				1,020.77
	Light Industrial Buildings (Number)	11				11
	Light Industrial Buildings (SF)	74,403				74,403
	Light Industrial Sites (Number)	5				5
	Light Industrial Sites (Acres)	102.77				102.77
	Commercial Buildings (Number)	24				24
	Commercial Buildings (SF)	142,563+				142,563+
Commercial Sites (Number)	14				14	
Commercial Sites (Acres)	99.48				99.48	

*Business Creation and Entrepreneurship category has been changed to Startup Stillwater. Will be tracking the above data in future quarters.